

PX 174

Message

From: Miguel Vias [REDACTED]@ripple.com]
Sent: 7/10/2017 7:32:11 PM
To: [REDACTED]@ripple.com]
CC: [REDACTED]@ripple.com]
Subject: Re: Call Notes: [REDACTED]

Thanks [REDACTED]

They will just be buying XRP, but it's a great sign that retail brokers are jumping in. Good first step!

On Mon, Jul 10, 2017 at 10:28 PM, [REDACTED]@ripple.com> wrote:
Great news!

So which of our products will they be using? Are they integrating w xrp Ledger? Just buying and selling xrp themselves?

On Mon, Jul 10, 2017 at 7:19 PM Miguel Vias <[REDACTED]@ripple.com> wrote:
Attendees: [REDACTED] (CEO)

Objective: Introductory call based on introduction from [REDACTED]

Key takeaways:

- [REDACTED] is a traditional retail FX brokerage
- Due to regulation one of few FX houses left in NY
- Attempting to leverage geography to expand into the digital asset space
- Has interest in offering XRP to clients ASAP
- Spoken to a few market makers with limited ability to service XRP; open to introductions to more market makers
- Interested in on-boarding to XRP II via [REDACTED] in order to buy XRP directly

Next steps:

- Send KYC/AML forms
- Make market maker introductions
- On-board to [REDACTED] when ready

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Miguel Vias | Head of XRP Markets
[REDACTED]@ripple.com | www.ripple.com

T. [REDACTED]

Sent from iPhone

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Miguel Vias | Head of XRP Markets

 www.ripple.com